

# PennTech Newsletter

NL# 707

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## Quote of the Week

*"Vision without action is merely a dream. Action without vision merely passes the time. Vision with action can change the world".... Joel Arthur Baker*

## Next Weeks Topic

\* Understanding Vial Washer Efficiency \*

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## **Getting to Know PennTech...**

Many of you reading this know PennTech as a company that builds machines but there is more to it than that. Do you know the who, what, where, when and why of this dynamic company?

### **History**

PennTech, originally named Mengibar Applied Technologies, was founded in 1992 by Ger Smit. Ger was previously the President of Calumatic North America (since bought by BOC Edwards, recently to The Linde Group), a manufacturer of complete pharmaceutical lines. In the early days PennTech offered only the model RW -1150 vial washer and TL-200 dual tray-loader. Together, due to a drive to increase the company's product offering and an ever-changing industry, PennTech released the popular RW -800 medium speed vial washer and companion TL-100 trayloader. As time went on, PennTech released the RW -500 entry level vial washer and completed its semi-and fully automatic loading and unloading systems for lyophilized products. In an effort to promote full line capabilities, PennTech has a close working relationship with a world renowned sterilization tunnel manufacturer.

### **Today**

PennTech is experiencing rapid growth and has already exceeded its 2007 sales goals. The company continues to invest in additional employees, the latest CAD software (SolidWorks), additional machines for it's machine shop, its own infrastructure, etc.

### **Future**

PennTech is slated to release an aseptic liquid filling machine (model FSC-500) at the Interphex show in March of 2008. Shortly after its introduction, medium and high speed models will follow. With the new filling machines, PennTech will be the only true U.S. based company to offer full line capabilities.....something currently only available overseas.

### **Facility**

PennTech's facility is located in Ivylnd Pennsylvania, approximately 45 minutes north of Philadelphia. It's sales and manufacturing facility includes a 30,000 sq. ft. building (expandable to 60,000 sq. ft.) complete with modern machine shop, including CNC milling machines, high performance water jet, lathes, surface finishing/polishing machines as well as certified orbital and tig welding and passivation areas.

### **Staff**

PennTech employs approximately 25 talented people including mechanical and electrical engineers, machine shop personnel, mechanical and electrical assembly technicians and other experienced sales/operating staff members.

### **In Closing**

It's an exciting time to be part of PennTech. Our mission is simple, to be best at what we do by offering the industry's most advanced machines while maintaining our reputation for unrivaled customer service.